

HABERSHAM COUNTY BOARD OF COMMISSIONERS

EXECUTIVE SUMMARY

SUBJECT: Axon Contract

DATE: August 9th 2023

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☐ **RECOMMENDATION**

☐ **POLICY DISCUSSION**

☐ **STATUS REPORT**

☐ **OTHER**

BUDGET INFORMATION:

~~ANNUAL-~~

~~CAPITAL-~~

PRESENTED BY: Madi Nix

COMMISSION ACTION REQUESTED ON:

PURPOSE: Present Commission with Information on proposed contract between Habersham County Animal Care & Control Department (HCACC) and Axon regarding “Officer Safety” Plan. Present facts as to why this contact and service is necessary.

BACKGROUND / HISTORY:

We propose to enter a 5-year contract with Axon to provide current Tasers, Body Cams, Cloud Based Video Storage, and support. Officers will each be provided and assigned a working Taser, and a Body Cam which help protect both Citizens and Staff. Director and Supervisor have access to video.

Not only is approving this contact providing employees with the necessary Safety gear to perform their duties, but Body Cams are an excellent way to ensure that all staff are acting to the highest standard of service, and will also serve as a training tool.

Animal Control Officers currently share, between four total responding staff, two outdated Tasers. The Tasers are non-functioning at times.

FACTS AND ISSUES:

- A. The first year is subsidized with “Safety Grant”.
 - B. Monies had been budgeted for this Plan.
 - C. Animal Control Officers currently carry no additional personal protection and are placed daily in dangerous and volatile situations.
 - D. Animal Control Officers are annually certified with Tasers.
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OPTIONS:

- 1) Approve recommendation
 - 2) Deny recommendation
 - 3) Commission defined alternative
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RECOMMENDED SAMPLE MOTION:

Approval of contract between Animal Control and Axon for “Officer Safety Package” for duration of 5 years.

DEPARTMENT: Animal Care & Control

Prepared by: Madi Nix

Director: _____

**ADMINISTRATIVE
COMMENTS:**_____

_____ **DATE:** _____

County Manager



Axon Enterprise, Inc.
17800 N 85th St.
Scottsdale, Arizona 85255
United States
VAT: 86-0741227
Domestic: (800) 978-2737
International: +1.800.978.2737

Q-488772-45106.651BB

Issued: 06/29/2023

Quote Expiration: 07/25/2023

Estimated Contract Start Date: 08/15/2023

Account Number: 538458

Payment Terms: N30

Delivery Method:

SHIP TO	BILL TO	SALES REPRESENTATIVE	PRIMARY CONTACT
Primary Address 4231 Toccoa Hwy Clarkesville, GA 30523-5244 USA	Habersham County Animal Care & Control - GA 4231 Toccoa Hwy Clarkesville GA 30523-5244 USA Email:	Becky Berger Phone: Email: rberger@axon.com Fax:	Madi Nix Phone: (706) 839-0195 Email: mnix@habershamga.com Fax:

Quote Summary

Program Length	60 Months
TOTAL COST	\$30,536.30
ESTIMATED TOTAL W/ TAX	\$31,774.33

Discount Summary

Average Savings Per Year	\$2,251.68
TOTAL SAVINGS	\$11,258.40

Payment Summary

Date	Subtotal	Tax	Total
Jul 2023	\$6,107.26	\$376.39	\$6,483.65
Jul 2024	\$6,107.26	\$215.41	\$6,322.67
Jul 2025	\$6,107.26	\$215.41	\$6,322.67
Jul 2026	\$6,107.26	\$215.41	\$6,322.67
Jul 2027	\$6,107.26	\$215.41	\$6,322.67
Total	\$30,536.30	\$1,238.03	\$31,774.33

Quote Unbundled Price: \$41,794.70
Quote List Price: \$30,836.30
Quote Subtotal: \$30,536.30

Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
Program									
Starter	Starter Bundle	4	60	\$135.25	\$89.59	\$88.34	\$21,201.60	\$913.59	\$22,115.19
A la Carte Hardware									
AB3C	AB3 Camera Bundle	4			\$749.00	\$749.00	\$2,996.00	\$209.72	\$3,205.72
AB3MBD	AB3 Multi Bay Dock Bundle	1			\$1,638.90	\$1,638.90	\$1,638.90	\$114.72	\$1,753.62
A la Carte Software									
100673	BASIC TO PRO CONVERSION	2	60		\$26.04	\$26.04	\$3,124.80	\$0.00	\$3,124.80
A la Carte Services									
80146	VIRTUAL BODYCAM STARTER	1			\$1,575.00	\$1,575.00	\$1,575.00	\$0.00	\$1,575.00
Total							\$30,536.30	\$1,238.03	\$31,774.33

Delivery Schedule

Hardware

Bundle	Item	Description	QTY	Estimated Delivery Date
AB3 Camera Bundle	11534	USB-C to USB-A CABLE FOR AB3 OR FLEX 2	5	07/15/2023
AB3 Camera Bundle	73202	AXON BODY 3 - NA10 - US - BLK - RAPIDLOCK	4	07/15/2023
AB3 Camera Bundle	74028	WING CLIP MOUNT, AXON RAPIDLOCK	5	07/15/2023
AB3 Multi Bay Dock Bundle	70033	WALL MOUNT BRACKET, ASSY, EVIDENCE.COM DOCK	1	07/15/2023
AB3 Multi Bay Dock Bundle	71019	NORTH AMER POWER CORD FOR AB3 8-BAY, AB2 1-BAY / 6-BAY DOCK	1	07/15/2023
AB3 Multi Bay Dock Bundle	74210	AXON BODY 3 - 8 BAY DOCK	1	07/15/2023
Starter Bundle	20008	TASER 7 HANDLE, YLW, HIGH VISIBILITY (GREEN LASER), CLASS 3R	4	07/15/2023
Starter Bundle	20018	TASER BATTERY PACK, TACTICAL	4	07/15/2023
Starter Bundle	20063	TASER 7 HOLSTER - SAFARILAND, RIGHT HAND	4	07/15/2023
Starter Bundle	22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS	8	07/15/2023
Starter Bundle	22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS	8	07/15/2023
Starter Bundle	22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	8	07/15/2023
Starter Bundle	22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	8	07/15/2023
Starter Bundle	22179	TASER 7 INERT CARTRIDGE, STANDOFF (3.5-DEGREE) NS	4	07/15/2023
Starter Bundle	22181	TASER 7 INERT CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	4	07/15/2023
Starter Bundle	70033	WALL MOUNT BRACKET, ASSY, EVIDENCE.COM DOCK	1	07/15/2023
Starter Bundle	71019	NORTH AMER POWER CORD FOR AB3 8-BAY, AB2 1-BAY / 6-BAY DOCK	1	07/15/2023
Starter Bundle	74200	TASER 6-BAY DOCK AND CORE	1	07/15/2023
Starter Bundle	80087	TASER TARGET, CONDUCTIVE, PROFESSIONAL (RUGGEDIZED)	1	07/15/2023
Starter Bundle	80090	TARGET FRAME, PROFESSIONAL, 27.5 IN. X 7.5 IN., TASER 7	1	07/15/2023
Starter Bundle	22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS	8	07/15/2024
Starter Bundle	22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	8	07/15/2024
Starter Bundle	22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS	8	07/15/2025
Starter Bundle	22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	8	07/15/2025
Starter Bundle	73309	AXON CAMERA REFRESH ONE	4	01/15/2026
Starter Bundle	73689	MULTI-BAY BWC DOCK 1ST REFRESH	1	01/15/2026
Starter Bundle	22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS	8	07/15/2026
Starter Bundle	22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	8	07/15/2026
Starter Bundle	22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS	8	07/15/2027
Starter Bundle	22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	8	07/15/2027

Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Starter Bundle	20248	TASER 7 EVIDENCE.COM LICENSE	4	08/15/2023	08/14/2028
Starter Bundle	73683	10 GB EVIDENCE.COM A-LA-CART STORAGE	80	08/15/2023	08/14/2028
Starter Bundle	73840	EVIDENCE.COM BASIC ACCESS LICENSE	4	08/15/2023	08/14/2028
A la Carte	100673	BASIC TO PRO CONVERSION	2	08/15/2023	08/14/2028

Services

Bundle	Item	Description	QTY
A la Carte	80146	VIRTUAL BODYCAM STARTER	1

Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Starter Bundle	80374	EXT WARRANTY, TASER 7 BATTERY PACK	4	07/15/2024	08/14/2028
Starter Bundle	80395	EXT WARRANTY, TASER 7 HANDLE	4	07/15/2024	08/14/2028
Starter Bundle	80396	EXT WARRANTY, TASER 7 SIX BAY DOCK	1	07/15/2024	08/14/2028
Starter Bundle	80464	EXT WARRANTY, CAMERA (TAP)	4	07/15/2024	08/14/2028
Starter Bundle	80465	EXT WARRANTY, MULTI-BAY DOCK (TAP)	1	07/15/2024	08/14/2028

Payment Details

Jul 2023					
Invoice Plan	Item	Description	Qty	Subtotal	Tax Total
Hardware Upfront	AB3C	AB3 Camera Bundle	4	\$2,996.00	\$209.72 \$3,205.72
Hardware Upfront	AB3MBD	AB3 Multi Bay Dock Bundle	1	\$1,638.90	\$114.72 \$1,753.62
Year 1	100673	BASIC TO PRO CONVERSION	2	\$177.63	\$0.00 \$177.63
Year 1	80146	VIRTUAL BODYCAM STARTER	1	\$89.53	\$0.00 \$89.53
Year 1	Starter	Starter Bundle	4	\$1,205.20	\$51.95 \$1,257.15
Total				\$6,107.26	\$376.39 \$6,483.65

Jul 2024					
Invoice Plan	Item	Description	Qty	Subtotal	Tax Total
Year 2	100673	BASIC TO PRO CONVERSION	2	\$736.79	\$0.00 \$736.79
Year 2	80146	VIRTUAL BODYCAM STARTER	1	\$371.37	\$0.00 \$371.37
Year 2	Starter	Starter Bundle	4	\$4,999.10	\$215.41 \$5,214.51
Total				\$6,107.26	\$215.41 \$6,322.67

Jul 2025					
Invoice Plan	Item	Description	Qty	Subtotal	Tax Total
Year 3	100673	BASIC TO PRO CONVERSION	2	\$736.79	\$0.00 \$736.79
Year 3	80146	VIRTUAL BODYCAM STARTER	1	\$371.37	\$0.00 \$371.37
Year 3	Starter	Starter Bundle	4	\$4,999.10	\$215.41 \$5,214.51
Total				\$6,107.26	\$215.41 \$6,322.67

Jul 2026					
Invoice Plan	Item	Description	Qty	Subtotal	Tax Total
Year 4	100673	BASIC TO PRO CONVERSION	2	\$736.79	\$0.00 \$736.79
Year 4	80146	VIRTUAL BODYCAM STARTER	1	\$371.37	\$0.00 \$371.37
Year 4	Starter	Starter Bundle	4	\$4,999.10	\$215.41 \$5,214.51
Total				\$6,107.26	\$215.41 \$6,322.67

Jul 2027					
Invoice Plan	Item	Description	Qty	Subtotal	Tax Total
Year 5	100673	BASIC TO PRO CONVERSION	2	\$736.79	\$0.00 \$736.79
Year 5	80146	VIRTUAL BODYCAM STARTER	1	\$371.37	\$0.00 \$371.37
Year 5	Starter	Starter Bundle	4	\$4,999.10	\$215.41 \$5,214.51
Total				\$6,107.26	\$215.41 \$6,322.67

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

Standard Terms and Conditions

Axon Enterprise Inc. Sales Terms and Conditions

Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at www.axon.com/legal/sales-terms-and-conditions), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it includes the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix as described below.

ACEIP:

The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at www.axon.com/legal/sales-terms-and-conditions), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program.

Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

Signature

Date Signed

6/29/2023



